

**Franklin W. Olin College of Engineering**

**Annual Financial Information and Operating Data  
Audited Financial Statements**

**November, 2012**

<b>Table 1 – First Year Applications</b>							
<b>Academic Year</b>	<b>Applications Received</b>	<b>Applications Accepted</b>	<b>Acceptance Ratio %</b>	<b>Enrolled</b>	<b>Matriculation Ratio %</b>	<b>Middle 50% of SAT Scores for Matriculated Students</b>	<b>Average GPA 4.0 Scale</b>
2008-09	969	131	13.5%	80	61.0%	2120-2310	4.3
2009-10	874	147	16.3%	86	59.0%	2130-2280	4.3
2010-11	567	171	30.2%	92	54.0%	2060-2240	4.3
2011-12	768	126	16.4%	87	55.6% <sup>(1)</sup>	2100-2280	4.3
2012-13	782	151	19.3%	83	55.0%	2125-2280	4.3

(1) The matriculation ratio is based on the students admitted in this cycle, not the deferred students.

<b>Table 2 – Total Student Enrollment</b>						
<b>Academic Year</b>	<b>Freshmen</b>	<b>Sophomores</b>	<b>Juniors</b>	<b>Seniors</b>	<b>Other <sup>(2)</sup></b>	<b>Total</b>
2008-09	80	76	80	71	7	314
2009-10	86	76	85	88	7	342
2010-11	92	86	75	88	8	349
2011-12	87	84	75	80	18	344
2012-13	88	86	100	68	13	355

(2) Full-time exchange students or cross-registered students

<b>Table 3 – Tuition, Room, Board and Student Fees</b>						
<b>Academic Year</b>	<b>Tuition</b>	<b>Room</b>	<b>Board</b>	<b>Student Activity Fee</b>	<b>Laptop Fee</b>	<b>General Fee</b>
2008-09	\$35,000	\$8,100	\$4,300	\$175	\$2,500	\$200
2009-10	\$36,400	\$8,500	\$4,730	\$175	\$2,500	\$220
2010-11	\$38,000	\$8,500	\$5,000	\$175	\$2,500	\$250
2011-12	\$39,000	\$8,800	\$5,200	\$175	\$2,500	\$275
2012-13	\$40,000	\$9,000	\$5,500	\$175	\$2,500	\$300

<b>Table 4 – Financial Aid</b>					
<b>Academic Year</b>	<b>Unrestricted Institutional</b>	<b>Restricted Institutional</b>	<b>Federal</b>	<b>State (Byrd Scholars)</b>	<b>Other</b>
2008-09	\$10,947,795	\$7,000	\$83,950	\$59,250	\$368,774
2009-10	\$12,064,614	\$67,416	\$127,669	\$78,750	\$466,379
2010-11	\$11,819,135	\$90,787	\$192,816	\$51,750	\$593,435
2011-12	\$10,449,925	\$163,430	\$105,210	\$12,331	\$757,125
2012-13*	\$10,192,328	\$193,943	\$111,418	\$1,500	\$869,942

\* Estimated



## **Financial Statements**

### **Franklin W. Olin College of Engineering, Inc.**

June 30, 2012 and 2011



**Mayer Hoffman McCann P.C.**  
An Independent CPA Firm  
Tofias New England Division

**FRANKLIN W. OLIN COLLEGE OF ENGINEERING, INC.**

***Financial Statements***

***Table of Contents***

***Financial Statements:***

Independent Auditors' Report	1
Statements of Financial Position	2
Statements of Activities	3 – 4
Statements of Cash Flows	5
Notes to Financial Statements	6 – 25



Mayer Hoffman McCann P.C.  
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*Independent Auditors' Report*

The Board of Trustees  
Franklin W. Olin College of Engineering, Inc.  
Needham, Massachusetts

We have audited the accompanying statements of financial position of Franklin W. Olin College of Engineering, Inc. (the "College") as of June 30, 2012 and 2011, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the College's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Franklin W. Olin College of Engineering, Inc. as of June 30, 2012 and 2011, and the changes in its net assets and its cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

*Mayer Hoffman McCann P.C.*

October 27, 2012  
Boston, Massachusetts

# FRANKLIN W. OLIN COLLEGE OF ENGINEERING

## *Statements of Financial Position* (in thousands)

	<i>June 30,</i>	
	<i>2012</i>	<i>2011</i>
<b>Assets</b>		
Cash and cash equivalents	\$ 1,782	\$ 1,583
Accounts receivable, net	751	691
Contributions receivable, net	779	1,019
Prepaid expenses and other assets	1,064	1,130
Trusteed funds held for debt service	1,730	1,730
Unamortized bond issuance costs	2,169	2,267
Short-term investments, capital reserve fund	1,980	1,394
Long-term investments	335,108	366,473
Long-term investments, facilities renewal and replacement fund	3,104	2,592
Plant and equipment, net	<u>106,618</u>	<u>111,340</u>
<b>Total assets</b>	<b>\$ <u>455,085</u></b>	<b>\$ <u>490,219</u></b>
<b>Liabilities and Net Assets</b>		
Accounts payable and accrued expenses	\$ 4,648	\$ 4,259
Deferred revenue and deposits	399	353
Bonds payable, net	158,977	158,928
Interest rate agreements	<u>20,357</u>	<u>10,280</u>
<b>Total liabilities</b>	<b><u>184,381</u></b>	<b><u>173,820</u></b>
Net assets:		
Unrestricted	12,492	13,169
Temporarily restricted	255,936	300,969
Permanently restricted	<u>2,276</u>	<u>2,261</u>
<b>Total net assets</b>	<b><u>270,704</u></b>	<b><u>316,399</u></b>
<b>Total liabilities and net assets</b>	<b>\$ <u>455,085</u></b>	<b>\$ <u>490,219</u></b>

**FRANKLIN W. OLIN COLLEGE OF ENGINEERING, INC.**

*Statements of Activities*

*(in thousands)*

*Years ended June 30,*

	2012				2011	
	Temporarily		Permanently			
<b>Operating revenues</b>						
Tuition and fees	\$ 13,031	\$ -	\$ -	\$ 13,031	\$ 13,245	
Room and board	4,646	-	-	4,646	4,602	
Less: Student aid	(10,623)	-	-	(10,623)	(11,910)	
Student revenues, net	7,054	-	-	7,054	5,937	
Contributions	314	1,119	-	1,433	1,274	
Government grants and other contracts	1,247	-	-	1,247	800	
Other	1,234	-	-	1,234	1,168	
Net assets released for:						
Olin endowment spending	18,750	-	-	18,750	20,550	
Other purpose restrictions	924	(924)	-	-	-	
Depreciation	3,851	-	-	3,851	3,871	
<b>Total operating revenues</b>	<b>33,374</b>	<b>195</b>	<b>-</b>	<b>33,569</b>	<b>33,600</b>	
<b>Operating expenses</b>						
Instruction	10,218	-	-	10,218	10,281	
Research	884	-	-	884	958	
Academic support	3,203	-	-	3,203	2,865	
Student services	10,842	-	-	10,842	10,632	
Sponsored programs	1,661	-	-	1,661	1,135	
Development and fundraising	1,140	-	-	1,140	1,102	
Institutional support	7,477	-	-	7,477	7,613	
<b>Total operating expenses</b>	<b>35,425</b>	<b>-</b>	<b>-</b>	<b>35,425</b>	<b>34,586</b>	
<b>Change in net assets from operating activities</b>	<b>(2,051)</b>	<b>195</b>	<b>-</b>	<b>(1,856)</b>	<b>(986)</b>	
<b>Nonoperating activities</b>						
Contributions	-	-	15	15	96	
Interest and dividend income	39	4,283	-	4,322	5,286	
Net realized and unrealized gain (loss) on long-term investments	(133)	(15,365)	-	(15,498)	50,093	
Change in fair value of interest rate agreements	(10,077)	-	-	(10,077)	6,402	
Net assets released for:						
Olin endowment spending	-	(18,750)	-	(18,750)	(20,550)	
Depreciation	-	(3,851)	-	(3,851)	(3,871)	
Transfer to capital reserve fund	1,468	(1,468)	-	-	-	
Change in fair value of interest rate agreements	10,077	(10,077)	-	-	-	
<b>Change in net assets from nonoperating activities</b>	<b>1,374</b>	<b>(45,228)</b>	<b>15</b>	<b>(43,839)</b>	<b>37,456</b>	
<b>Change in net assets</b>	<b>(677)</b>	<b>(45,033)</b>	<b>15</b>	<b>(45,695)</b>	<b>36,470</b>	
Net assets, beginning of year	13,169	300,969	2,261	316,399	279,929	
<b>Net assets, end of year</b>	<b>\$ 12,492</b>	<b>\$ 255,936</b>	<b>\$ 2,276</b>	<b>\$ 270,704</b>	<b>\$ 316,399</b>	

See accompanying notes to the financial statements.



**FRANKLIN W. OLIN COLLEGE OF ENGINEERING, INC.**

*Statements of Activities*

*(in thousands)*

*Year Ended June 30,*

	<i>2011</i>			
	<i>Unrestricted</i>	<i>Temporarily Restricted</i>	<i>Permanently Restricted</i>	<i>Total</i>
<b>Operating revenues</b>				
Tuition and fees	\$ 13,245	\$ -	\$ -	\$ 13,245
Room and board	4,602	-	-	4,602
Less: Student aid	<u>(11,910)</u>	<u>-</u>	<u>-</u>	<u>(11,910)</u>
Student revenues, net	5,937	-	-	5,937
Contributions	287	987	-	1,274
Government grants and other contracts	800	-	-	800
Other	1,168	-	-	1,168
Net assets released for:				
Olin endowment spending	20,550	-	-	20,550
Other purpose restrictions	803	(803)	-	-
Depreciation	<u>3,871</u>	<u>-</u>	<u>-</u>	<u>3,871</u>
<b>Total operating revenues</b>	<b><u>33,416</u></b>	<b><u>184</u></b>	<b><u>-</u></b>	<b><u>33,600</u></b>
<b>Operating expenses</b>				
Instruction	10,281	-	-	10,281
Research	958	-	-	958
Academic support	2,865	-	-	2,865
Student services	10,632	-	-	10,632
Sponsored programs	1,135	-	-	1,135
Development and fundraising	1,102	-	-	1,102
Institutional support	<u>7,613</u>	<u>-</u>	<u>-</u>	<u>7,613</u>
<b>Total operating expenses</b>	<b><u>34,586</u></b>	<b><u>-</u></b>	<b><u>-</u></b>	<b><u>34,586</u></b>
<b>Change in net assets from operating activities</b>	<b><u>(1,170)</u></b>	<b><u>184</u></b>	<b><u>-</u></b>	<b><u>(986)</u></b>
<b>Nonoperating activities</b>				
Contributions	-	-	96	96
Interest and dividend income	37	5,249	-	5,286
Net realized and unrealized gain (loss) on long-term investments	315	49,778	-	50,093
Change in fair value of interest rate agreements	6,402	-	-	6,402
Net assets released for:				
Olin endowment spending	-	(20,550)	-	(20,550)
Depreciation	-	(3,871)	-	(3,871)
Transfer to capital reserve fund	1,394	(1,394)	-	-
Transfer to facilities renewal and replacement fund	321	(321)	-	-
Change in fair value of interest rate agreements	(6,402)	6,402	-	-
Reclassification for endowment losses exceeding corpus	<u>10</u>	<u>(10)</u>	<u>-</u>	<u>-</u>
<b>Change in net assets from nonoperating activities</b>	<b><u>2,077</u></b>	<b><u>35,283</u></b>	<b><u>96</u></b>	<b><u>37,456</u></b>
<b>Change in net assets</b>	<b><u>907</u></b>	<b><u>35,467</u></b>	<b><u>96</u></b>	<b><u>36,470</u></b>
Net assets, beginning of year	<u>12,262</u>	<u>265,502</u>	<u>2,165</u>	<u>279,929</u>
<b>Net assets, end of year</b>	<b><u>\$ 13,169</u></b>	<b><u>\$ 300,969</u></b>	<b><u>\$ 2,261</u></b>	<b><u>\$ 316,399</u></b>

See accompanying notes to the financial statements.

**FRANKLIN W. OLIN COLLEGE OF ENGINEERING, INC.**

*Statements of Cash Flows*  
(in thousands)

	<i>Years Ended June 30,</i>	
	<i>2012</i>	<i>2011</i>
<b>Cash flows from operating activities:</b>		
Change in net assets	\$ (45,695)	\$ 36,470
Adjustments to reconcile change in net assets to net cash used in operating activities:		
Depreciation and amortization	5,339	5,335
Net realized and unrealized (gain) loss on long-term investments	15,498	(50,093)
Contributions designated for long-term investment	(15)	(96)
Loss on disposal of plant and equipment	-	21
Change in value of interest rate agreements	10,077	(6,402)
Change in trustee funds held for debt service	-	(1,726)
Changes in operating assets and liabilities:		
Accounts receivable, prepaid expenses and other assets	6	(331)
Contributions receivable	240	23
Accounts payable and accrued expenses, deferred revenues	435	1,610
<b>Net cash used in operating activities</b>	<u><b>(14,113)</b></u>	<u><b>(15,189)</b></u>
<b>Cash flows from investing activities:</b>		
Purchases of investments	(220,826)	(403,385)
Sales and maturities of investments	235,595	418,577
Acquisition and construction of property and equipment	(470)	(389)
Change in trustee funds held for construction	-	90
<b>Net cash provided by investing activities</b>	<u><b>14,297</b></u>	<u><b>14,893</b></u>
<b>Cash flows from financing activities:</b>		
Contributions designated for long-term investment	15	96
<b>Net cash provided by financing activities</b>	<u><b>15</b></u>	<u><b>96</b></u>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>199</b>	<b>(200)</b>
Cash and cash equivalents, beginning of year	<u><b>1,583</b></u>	<u><b>1,783</b></u>
<b>Cash and cash equivalents, end of year</b>	<u><b>\$ 1,782</b></u>	<u><b>\$ 1,583</b></u>
<b>Supplemental disclosure of cash flows information:</b>		
Cash paid for interest	<u><u><b>\$ 4,791</b></u></u>	<u><u><b>\$ 5,202</b></u></u>

See accompanying notes to the financial statements.

# FRANKLIN W. OLIN COLLEGE OF ENGINEERING, INC.

## *Notes to Financial Statements* (in thousands)

### *Note 1 - Nature of Operations*

Franklin W. Olin College of Engineering, Inc. (the “College”), was founded in 1997 by the F. W. Olin Foundation, Inc. (the “Foundation”), and graduated its first class in May 2006. The College is an independent, nonsectarian college offering undergraduate engineering degrees. There are approximately 340 students predominantly drawn from across the United States, all of whom receive an eight-semester tuition merit scholarship. The campus is located in Needham, Massachusetts. The College is a tax-exempt organization as described in Section 501(c)(3) of the Internal Revenue Code (the “Code”) and is generally exempt from income taxes pursuant to Section 501(a) of the Code. The College is accredited by the New England Association of Schools and Colleges, and the three degree programs are accredited by ABET.

The College’s funding was primarily sourced from the F. W. Olin Foundation under the terms of the Grant Agreement (the “Agreement”), which created the Olin Endowment and stipulates a number of financial and other requirements associated with the operations of the College. The Agreement further provides for the use of the Olin Endowment in certain circumstances, such as for the payment of certain debt service should unrestricted net assets be insufficient for that purpose, and for certain capital outlays. The College is obligated to maintain the Olin Endowment in perpetuity, except for the circumstances previously described. For the purposes of financial statement presentation, the endowment sourced from the Foundation is considered temporarily restricted net assets, as defined in Note 2, given the potential for distribution to support debt service and capital outlays that the College may need in the future.

### *Note 2 - Summary of Significant Accounting Policies*

#### *Basis of Presentation*

The accompanying financial statements are presented on the accrual basis of accounting. The College reports three classes of net assets and the changes in those net assets in the statements of financial position and statement of activities, respectively. The three classes of net assets – unrestricted, temporarily restricted and permanently restricted – are based on the existence or absence of donor-imposed restrictions, either explicit or implicit. The three classifications are defined as follows:

***Unrestricted net assets*** - Net assets that are not subject to donor-imposed restrictions.

***Temporarily restricted net assets*** - Net assets subject to donor-imposed restrictions that permit the College to use or expend the donated assets as specified, and are satisfied by either the passage of time or by actions of the College.

***Permanently restricted net assets*** - Net assets subject to donor-imposed stipulations that they be maintained permanently by the College. Unexpended appreciation on permanently restricted net assets is included in temporarily restricted net assets.

The College reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions. Expenses are reported as decreases in unrestricted net assets.

# FRANKLIN W. OLIN COLLEGE OF ENGINEERING, INC.

## *Notes to Financial Statements* *(in thousands)*

### *Note 2 - Summary of Significant Accounting Policies (Continued)*

#### *Contributions*

Contributions, including unconditional promises to give, are recognized as revenue, at their fair value, in the period verifiably committed. Initial recording for pledges expected to be collected in one year or more is arrived at by using the present value of the expected future cash flows, using a risk adjusted rate (ranging from 2.71% to 4.00%) to account for the inherent risk associated with the expected future cash flows, which are considered to be Level 2 fair value inputs. Amortization of the discount is included in contributions revenue. Unconditional promises to give are periodically reviewed to estimate an allowance for doubtful collections. Management estimates the allowance by a review of historical experience and a specific review of collection trends that differ from plan on individual accounts. Conditional promises to give are not included as support until the conditions are substantially met. Gifts that are temporarily restricted are released from restriction when the purpose restrictions are met or by the passage of time, depending on the underlying donor instrument.

#### *Cash and Cash Equivalents*

Cash and cash equivalents consist of cash in banks, money market funds, and short-term investments with a maturity date from purchase of three months or less. Cash and cash equivalents held by investment managers are considered part of investments. The College maintains cash balances at financial institutions which, at times, may exceed federally insured limits. The College monitors its exposure associated with cash and cash equivalents and has not experienced any losses in such accounts.

#### *Investments*

Investments are carried at fair value. Fair value is determined as per the fair value policies described later in this section.

Interest, dividends and net gains or losses on investments are reported as increases or decreases in permanently restricted net assets if the terms of the original gift require that they be applied to the principal of a permanent endowment fund; as increases or decreases in temporarily restricted net assets if the terms of the gift and/or relevant state law impose restrictions on the current use of the income or net gains and losses; and as increases or decreases in unrestricted net assets in all other cases.

Investments are comprised of the assets of the College's endowment, quasi-endowment, and other restricted funds. These funds are considered either unrestricted, temporarily or permanently restricted, but exceed the associated net assets. The difference is from bond proceeds that repaid the College for construction costs previously funded by Foundation gifts. These funds were invested in long-term assets that the College agreed to consider part of the Olin Endowment. This was a condition of the Grant Agreement from the Foundation.

# FRANKLIN W. OLIN COLLEGE OF ENGINEERING, INC.

## *Notes to Financial Statements* (in thousands)

### *Note 2 - Summary of Significant Accounting Policies (Continued)*

#### *Fair Value Measurements*

The College reports certain assets and liabilities at fair value on a recurring and nonrecurring basis depending on the underlying accounting policy for the particular item in accordance with fair value standards. Recurring fair value measures include the College's short-term and long-term investments, trusteed funds held for debt service, and interest rate agreements. Nonrecurring measures include contributions receivable. These standards require an entity to maximize the use of observable inputs (such as quoted prices in active markets) and minimize the use of unobservable inputs (such as appraisals or valuation techniques) to determine fair value. In addition, the College reports certain investments using the net asset value per share as determined by investment managers under the so called "practical expedient." The practical expedient allows net asset value per share to represent fair value for reporting purposes when the criteria for using this method are met. Fair value standards also require the College to classify these financial instruments into a three-level hierarchy, based on the priority of inputs to the valuation technique or in accordance with net asset value practical expedient rules, which allow for either Level 2 or Level 3 depending on lock up and notice periods associated with the underlying funds.

Instruments measured and reported at fair value are classified and disclosed in one of the following categories, with Level 1 being the highest level of inputs:

Level 1 – Quoted prices are available in active markets for identical instruments as of the reporting date. Instruments which are generally included in this category include listed equity and debt securities publicly traded on a stock exchange, publicly traded mutual funds, and other cash equivalents.

Level 2 – Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies. Instruments reported in this category include interest rate swaps and investments in funds-of-funds, with an observable net asset value at the measurement date, which are able to be liquidated within one quarter after the reporting period. Level 2 also includes investments reported at net asset value per share with lock up periods of 90 days or less.

Level 3 – Pricing inputs are unobservable for the instrument and include situations where there is little, if any, market activity for the instrument. The inputs into the determination of fair value require significant management judgment or estimation. Instruments that are included in this category generally include certain hedge funds, private equity funds, private real estate funds, and other marketable and non-marketable alternative investments with limited liquidity. This category also includes investments with an observable net asset value at the measurement date, but which are less liquid than Level 2. Level 3 also includes investments reported at net asset value per share with lock up periods in excess of 90 days.

In some instances, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such instances, an instrument's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

# FRANKLIN W. OLIN COLLEGE OF ENGINEERING, INC.

## *Notes to Financial Statements* (in thousands)

### *Note 2 - Summary of Significant Accounting Policies (Continued)*

#### *Fair Value Measurements (Continued)*

Market price is affected by a number of factors, including the type of instrument and the characteristics specific to the instrument. Instruments with readily available active quoted prices or for which fair value can be measured from actively quoted prices generally will have a higher degree of market price observability and a lesser degree of judgment used in measuring fair value. It is reasonably possible that changes in values of these instruments will occur in the near term and that such changes could materially affect amounts reported in these financial statements.

Management has determined that fair value approximates carrying value for cash and cash equivalents, accounts receivable and accounts payable, given the short-term nature of these instruments. Management has no practical or cost effective way of assessing fair value for contributions receivable. The fair value of the College's debt approximates \$170,240 and \$162,190 at June 30, 2012 and 2011, respectively, using Level 2 inputs, based on rates that the College would have to pay to a creditworthy third party to assume its obligation (although the College is prohibited from doing so) and do not reflect an additional liability to the College. See Notes 4 and 8 for the required fair value hierarchy disclosures.

#### *Trusteed Funds Held for Debt Service*

Trusteed funds held for debt service are carried at fair value using Level 1 inputs and consist primarily of funds held for debt service that have been invested in accordance with the various bond agreements.

#### *Plant and Equipment*

Land, buildings, and equipment are reported at cost at the date of acquisition or at fair value as indicated above at the date of donation in the case of gifts. Fair value of donated property is effectively determined using Level 3 market inputs. For assets placed in service, depreciation is provided using the straight-line method over the estimated useful lives of the assets. Expenditures for new construction, and major renewals, replacements and equipment are capitalized. Gift funded assets that restrict the use of the assets are classified as temporarily restricted net assets, and released in the amount of depreciation each year. If donors stipulate how long the assets must be used, the contributions are recorded as restricted support. In the absence of such stipulations, contributions of land, buildings and equipment are recorded as unrestricted support at fair value as described earlier in this section.

# FRANKLIN W. OLIN COLLEGE OF ENGINEERING, INC.

## *Notes to Financial Statements* *(in thousands)*

### *Note 2 - Summary of Significant Accounting Policies (Continued)*

#### *Plant and Equipment (Continued)*

Depreciation is provided on a straight-line basis over the following estimated useful lives:

	<u>Years</u>
Buildings and improvements	15 to 40
Equipment	3 to 20

#### *Interest Rate Agreements*

The College reports the value of its interest rate agreements at fair value, per the fair value policies described earlier in this section using Level 2 inputs.

#### *Operating and Nonoperating Activities*

The College recognizes revenue on grants and contracts for research as operating revenue as related costs are incurred. Payments received in advance of expenditures are recorded as deferred revenue. Advance payments received for student-related activities are recorded as deposits.

The cost of providing the College's operating activities has been summarized on a functional basis in the accompanying statements of activities. Expenses associated with the College's facilities costs, including depreciation, operations, maintenance and interest expenses, are functionally allocated based on estimated space utilized.

Nonoperating activities include returns associated with long-term investments, permanently restricted contributions, transfers to the facilities renewal and replacement fund and capital reserve fund, reclass of endowment losses exceeding corpus, and changes in the fair value of the interest rate swap agreements associated with the College's debt.

#### *Tax Status*

The College is a tax-exempt organization as described in Section 501(c)(3) of the Internal Revenue Code and is generally exempt from Federal and state income taxes on related income. Given the limited taxable activities of the College, management has concluded that disclosures relative to tax provisions are not necessary.

# FRANKLIN W. OLIN COLLEGE OF ENGINEERING, INC.

## *Notes to Financial Statements* (in thousands)

### *Note 2 - Summary of Significant Accounting Policies (Continued)*

#### *Uncertain Tax Positions*

The College accounts for the effect of any uncertain tax positions based on a “more likely than not” threshold to the recognition of the tax positions being sustained based on the technical merits of the position under scrutiny by the applicable taxing authority. If a tax position or positions are deemed to result in uncertainties of those positions, the unrecognized tax benefit is estimated based on a “cumulative probability assessment” that aggregates the estimated tax liability for all uncertain tax positions. The College has identified its tax status as a tax exempt entity as its only significant tax position; however, the College has determined that such tax position does not result in an uncertainty requiring recognition. The College is not currently under examination by any taxing jurisdictions. The College’s Federal and State tax returns are generally open for examination for three years following the date filed.

#### *Use of Estimates*

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities, as of the dates of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates. Significant management estimates included in the financial statements relate to the allowance for doubtful accounts and contributions receivable, fair value of certain investments, fair value of interest rate swap agreements, and the allocation of common expenses over program functions.

#### *Subsequent Events*

The College has evaluated subsequent events through October 27, 2012, the date the financial statements were issued.

### *Note 3 - Contributions Receivable, Net*

Contributions receivable consisted of the following at June 30:

	<i>2012</i>	<i>2011</i>
Amounts due in:		
Less than one year	\$ 388	\$ 425
One to five years	451	733
<b>Total due</b>	<b>839</b>	<b>1,158</b>
Less:		
Unamortized discount	19	82
Allowance for doubtful accounts	41	57
<b>Contributions receivable, net</b>	<b>\$ 779</b>	<b>\$ 1,019</b>



# FRANKLIN W. OLIN COLLEGE OF ENGINEERING, INC.

## *Notes to Financial Statements* (in thousands)

### *Note 4 - Investments*

The following are major categories of investments measured at fair value at June 30, 2012 grouped by fair value hierarchy:

	<i>Total</i>	<i>Level 1</i>	<i>Level 2</i>	<i>Level 3</i>
Short-term investments:				
Cash and cash equivalents	\$ 1,980	\$ 1,980	\$ -	\$ -
Long-term investments, including facilities renewal and replacement fund:				
Cash and cash equivalents	48,394	48,394	-	-
Equity funds - U.S. equity	77,616	-	77,616	-
Equity funds - international equity	40,305	14,830	25,475	-
Fixed income funds - U.S. fixed income	54,498	-	54,498	-
Real asset funds - commodities	13,950	-	13,950	-
Real asset funds - natural resources and real estate	9,268	-	-	9,268
Hedge funds - equity long/short	15,515	-	15,515	-
Hedge funds - multi-strategy	48,792	-	16,049	32,743
Hedge funds - distressed debt	7,270	-	-	7,270
Private equity funds	10,206	-	-	10,206
Venture capital funds	12,398	-	-	12,398
Subtotal	338,212	63,224	203,103	71,885
Trusteed funds held for debt service	1,730	1,730	-	-
	<b>\$ 341,922</b>	<b>\$ 66,934</b>	<b>\$ 203,103</b>	<b>\$ 71,885</b>

At June 30, 2012, the College was in the process of transferring the management of its long-term investments to a new external consultant; accordingly, the asset allocation at June 30, 2012 included a higher allocation to cash and cash equivalents than usual. Specifically, several hedge fund investments were sold prior to June 30, 2012 but the proceeds were not reinvested in new hedge fund investments until after June 30, 2012.

**FRANKLIN W. OLIN COLLEGE OF ENGINEERING, INC.**

*Notes to Financial Statements*  
(in thousands)

**Note 4 - Investments (Continued)**

The following are major categories of investments measured at fair value at June 30, 2011 grouped by fair value hierarchy:

	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Short-term investments:				
Cash and cash equivalents	\$ 1,394	\$ 1,394	\$ -	\$ -
Long-term investments, including facilities renewal and replacement fund:				
Cash and cash equivalents	481	481	-	-
Equity funds - U.S. equity	94,996	-	94,996	-
Equity funds - international equity	53,116	18,718	34,398	-
Fixed income funds - U.S. fixed income	39,154	-	39,154	-
Fixed income funds - global fixed income	14,379	-	14,379	-
Fixed income funds - inflation-protected securities	7,858	-	7,858	-
Real asset funds - commodities	21,416	-	21,416	-
Real asset funds - natural resources and real estate	5,747	-	-	5,747
Hedge funds - equity long/short	31,064	-	31,064	-
Hedge funds - multi-strategy	74,748	-	19,979	54,769
Hedge funds - distressed debt	7,390	-	-	7,390
Private equity funds	7,524	-	-	7,524
Venture capital funds	11,192	-	-	11,192
Subtotal	369,065	19,199	263,244	86,622
Trusted funds held for debt service	1,730	1,730	-	-
	<u>\$ 372,189</u>	<u>\$ 22,323</u>	<u>\$ 263,244</u>	<u>\$ 86,622</u>

**FRANKLIN W. OLIN COLLEGE OF ENGINEERING, INC.**

*Notes to Financial Statements*  
(in thousands)

**Note 4 - Investments (Continued)**

Investment management expenses, which include custody, advisory, and reporting fees and fund administrative expenses, and exclude incentive/performance fees, are estimated to be \$4,145 and \$4,881 for the years ended June 30, 2012 and 2011, respectively.

The following is a reconciliation of the beginning and ending balances for investments measured at fair value using significant unobservable inputs (Level 3) for 2012 and 2011, respectively:

	<i>Real Asset Funds</i>	<i>Hedge Funds</i>	<i>Private Equity Funds</i>	<i>Venture Capital Funds</i>	<i>Total</i>
<b>Balance, July 1, 2010</b>	\$ 3,840	\$ 58,657	\$ 4,017	\$ 8,108	\$ 74,622
Purchases/contributions	1,026	6,402	2,443	2,198	12,069
Sales/distributions	(234)	(6,694)	-	(710)	(7,638)
Realized gains	13	10	-	62	85
Unrealized gains	<u>1,102</u>	<u>3,784</u>	<u>1,064</u>	<u>1,534</u>	<u>7,484</u>
<b>Balance at June 30, 2011</b>	<b>5,747</b>	<b>62,159</b>	<b>7,524</b>	<b>11,192</b>	<b>86,622</b>
Purchases/contributions	1,838	352	3,015	1,770	6,975
Sales/distributions	(318)	(18,905)	(582)	(940)	(20,745)
Realized gains (losses)	120	(203)	42	265	224
Unrealized gains (losses)	<u>1,881</u>	<u>(3,390)</u>	<u>207</u>	<u>111</u>	<u>(1,191)</u>
<b>Balance at June 30, 2012</b>	<b><u>\$ 9,268</u></b>	<b><u>\$ 40,013</u></b>	<b><u>\$ 10,206</u></b>	<b><u>\$ 12,398</u></b>	<b><u>\$ 71,885</u></b>
<b>Unrealized gains related to Level 3 investments still held at June 30, 2011</b>	<b><u>\$ 1,102</u></b>	<b><u>\$ 4,102</u></b>	<b><u>\$ 1,064</u></b>	<b><u>\$ 1,534</u></b>	<b><u>\$ 7,802</u></b>
<b>Unrealized gains (losses) related to Level 3 investments still held at June 30, 2012</b>	<b><u>\$ 1,881</u></b>	<b><u>\$ (3,390)</u></b>	<b><u>\$ 207</u></b>	<b><u>\$ 111</u></b>	<b><u>\$ (1,191)</u></b>

**FRANKLIN W. OLIN COLLEGE OF ENGINEERING, INC.**

*Notes to Financial Statements*  
(in thousands)

**Note 4 - Investments (Continued)**

A summary of the significant categories of investments utilizing the net asset value practical expedient (which is all Level 2 and 3 investments) and their attributes are as follows:

	<i>Fair Value</i> <i>June 30, 2012</i>	<i>Unfunded</i> <i>Commitments</i>	<i>Redemption</i> <i>Frequency</i> <i>(If Currently</i> <i>Eligible)</i>	<i>Redemption</i> <i>Notice Period</i> <i>(If Currently</i> <i>Eligible)</i>
Equity funds	\$ 103,091	\$ -	Daily, monthly	0-30 days
Fixed income funds	54,498	-	Weekly, monthly	5 days
Real asset funds-commodities	13,950	-	Monthly	30 days
Real asset funds-natural resources and real estate	9,268	5,280	N/A	N/A
Hedge funds	71,577	1,434	Quarterly, Semiannual	90-95 days
Private equity funds	10,206	13,038	N/A	N/A
Venture capital funds	<u>12,398</u>	<u>3,495</u>	N/A	N/A
	<u>\$ 274,988</u>	<u>\$ 23,247</u>		

**Equity funds – U.S. and international equity** – includes investments in funds of funds and index funds that invest primarily in public U.S. and non-U.S. equity securities. These funds are included in the portfolio to provide growth (primarily capital appreciation). Within this category, the College invests in several different funds of funds, in order to diversify among strategies and managers.

**Fixed income funds – U.S. and global fixed income** – includes investments in funds of funds that invest primarily in U.S. and/or non-U.S. debt securities. These funds are included in the portfolio to provide a deflation hedge and to add current yield.

# FRANKLIN W. OLIN COLLEGE OF ENGINEERING, INC.

## *Notes to Financial Statements* (in thousands)

### *Note 4 - Investments (Continued)*

**Fixed income funds – inflation-protected securities** – includes investments in funds of funds that invest in inflation-indexed securities such as U.S. Treasury inflation-indexed securities and non-U.S. dollar denominated inflation-indexed securities. These funds are included in the portfolio to provide an inflation hedge.

**Real asset funds – commodities** – includes investments in fund of funds that invest in a broad spectrum of commodity-oriented asset categories. These funds are included in the portfolio to provide an inflation hedge.

**Real asset funds – natural resources and real estate** – includes an investment in funds which invest in partnerships offered by natural resources managers focusing primarily on private equity or property acquisition strategies in oil and natural gas production, energy services, power infrastructure, alternative energy, mining and timber. This category also includes an investment in a fund that invests in office, industrial, multi-family and retail properties in the U.S. It is an open-ended, commingled fund that pursues a diversified value-add national strategy with a focus on seven target markets.

**Hedge funds** – includes investments in funds that use at least one or more of several strategies: equity long/short, event-driven, diversifying, or credit opportunities/distressed debt. These investments are included in the portfolio to reduce volatility while providing enhanced returns over the long term.

**Non-marketable alternatives** – includes investments in various funds, well diversified by managers, strategies, and vintage years. These investments are included in the portfolio in order to provide further diversification, reduced volatility, and enhanced returns. Distributions from each fund will be received as the underlying investments of the funds are liquidated. It is estimated that the underlying assets of the funds will be liquidated over the next 1 to 14 years. The particular types of funds include:

- **Private equity funds** – includes investments in funds which invest in partnerships offered by U.S. or international private equity managers, for the purposes of growth equity financing, management buyouts, corporate restructurings, turnaround/distressed situations, consolidations and recapitalizations.
- **Venture capital funds** – includes investments in funds which invest in partnerships offered by venture capital managers, which invest primarily in early stage, high growth private companies, principally in the information technology, life sciences/healthcare and cleantech fields worldwide.

**FRANKLIN W. OLIN COLLEGE OF ENGINEERING, INC.**

*Notes to Financial Statements*  
(in thousands)

**Note 5 - Plant and Equipment, Net**

Plant and equipment consisted of the following at June 30:

	<i>2012</i>	<i>2011</i>
Land	\$ 14,605	\$ 14,605
Buildings and improvements	131,171	130,954
Equipment	9,081	9,013
Construction in progress	<u>66</u>	<u>24</u>
	154,923	154,596
Less accumulated depreciation	<u>(48,305)</u>	<u>(43,256)</u>
<b>Plant and equipment, net</b>	<b><u>\$ 106,618</u></b>	<b><u>\$ 111,340</u></b>

**Note 6 - Pension Plans**

***Defined Contribution Plan***

The College has established a contributory retirement plan (the “Plan”) for eligible personnel. The Plan is mandatory for all eligible employees starting on the first day of the month following four months of employment. The Plan is designed in accordance with the provisions of Section 403(b) of the Code. The College’s expenses under the Plan were \$687 and \$820 for the years ended June 30, 2012 and 2011, respectively.

The College also has a supplemental retirement plan under Section 403(b) of the Code, which is funded by voluntary employee contributions. Effective December 31, 2010, these plans merged such that the College has one 403(b) plan.

***Deferred Compensation Plan***

The College also maintains a plan in accordance with Section 457(b) of the Code. Under the terms of this plan, no contributions are made by the College, but it is fully funded by voluntary pre-tax contributions by highly-compensated employees. The assets and liabilities of this plan are recorded in the statements of financial position and total \$672 and \$595 at June 30, 2012 and 2011, respectively. The assets and liabilities are recorded in other assets and accounts payable and accrued expenses, respectively.

**FRANKLIN W. OLIN COLLEGE OF ENGINEERING, INC.**

*Notes to Financial Statements*  
(in thousands)

**Note 7 - Bonds Payable**

Bonds payable consisted of the following as of June 30:

	<i>2012</i>	<i>2011</i>
Tax-Exempt Revenue Bonds Series B, at a fixed rate of 5.25%, maturing serially from 2028 to 2033	\$ 65,910	\$ 65,910
Taxable Variable Rate Demand Revenue Bonds Series C-1, maturing serially from 2034 to 2038, at an average rate of 0.19% in 2012 and 0.42% in 2011	10,000	10,000
Tax-Exempt Variable Rate Demand Revenue Bonds Series C-2, maturing serially from 2034 to 2038, at an average rate of 0.13% in 2012 and 0.30% in 2011	42,000	42,000
Tax-Exempt Variable Rate Demand Revenue Bonds Series C-3, maturing serially from 2034 to 2038, at an average rate of 0.13% in 2012 and 0.30% in 2011	42,000	42,000
	159,910	159,910
Less unamortized bond discount	(933)	(982)
<b>Bonds payable, net</b>	<b>\$ 158,977</b>	<b>\$ 158,928</b>

The College issued the Series B bonds in August 2003. The proceeds from these bonds were used toward construction of the main campus (including reimbursement to the College for expenditures made prior to the bond closing). The bonds are secured by approximately 42.6 acres of the College's land, along with the associated buildings, facilities and improvements.

The Series C-1, C-2, and C-3 Variable Rate Demand Bonds were issued in September 2008 to refund a prior series of outstanding auction variable rate bonds. The Series C bonds are secured by an irrevocable direct pay Letter of Credit, which is collateralized by a parity mortgage and expires on September 4, 2014.

Interest expense was \$4,762 and \$5,149 for the years ended June 30, 2012 and 2011, respectively, and the fee paid by the College for the Letter of Credit was \$507 and \$625 in 2012 and 2011, respectively.

Unamortized bond discount and issue costs are being amortized using the straight-line method through the final maturity date of each respective bond issue.

The terms of the various bond issuances and Letter of Credit include certain financial covenants such as maintaining certain values of net assets available for debt service and a certain ratio of investments to liabilities, with which the College is in compliance at June 30, 2012 and 2011.

The College maintains an uncollateralized line of credit agreement with a financial institution. The borrowing limit was \$2,000 in 2012 and 2011. There were no outstanding borrowings under this agreement at June 30, 2012 or 2011. The agreement expires on March 31, 2013 and will be reviewed annually to determine whether the line of credit should be continued or renewed.

**FRANKLIN W. OLIN COLLEGE OF ENGINEERING, INC.**

*Notes to Financial Statements*  
(in thousands)

**Note 8 - Interest Rate Agreements**

The College has entered into various interest rate swap agreements in order to partially hedge variable interest rate exposure on certain debt issues, thereby managing the interest cost and risk associated with its outstanding debt. The College does not enter into derivative instruments for trading or speculative purposes.

The terms of the three swap agreements, entered into in October 2008, are as follows:

<i>Notional Amount</i>	<i>Termination Date</i>	<i>Interest Rate Received</i>	<i>Interest Rate Paid</i>	<i>2012 Fair Value (Liability)</i>	<i>2011 Fair Value (Liability)</i>
\$ 40,000	July 1, 2033	USD-3M LIBOR	5.1227%	\$ (16,902)	\$ (6,681)
40,000	July 1, 2033	USD-3M LIBOR + 0.53%	SIFMA x 1.45	(1,364)	(1,476)
<u>53,190</u>	July 1, 2033	USD-3M LIBOR + 0.55%	SIFMA x 1.45	<u>(2,091)</u>	<u>(2,123)</u>
<b>\$ <u>133,190</u></b>				<b>\$ <u>(20,357)</u></b>	<b>\$ <u>(10,280)</u></b>

USD 3M LIBOR and SIFMA were 0.46% and 0.18%, respectively, at June 30, 2012.

The swaps are categorized as Level 2 in the fair value hierarchy.



# FRANKLIN W. OLIN COLLEGE OF ENGINEERING, INC.

## *Notes to Financial Statements* *(in thousands)*

### *Note 8 - Interest Rate Agreements (Continued)*

Each swap agreement requires the posting of collateral by the College if the mark to market liability payable by the College on that particular agreement exceeds a certain threshold. The threshold amount is dependent on the College's credit rating. Based on the current credit rating of the College, the mark to market liability threshold is \$30,000 for each of the swaps. The counterparties also have collateral posting requirements which vary based on their credit ratings.

As a result of the use of derivative instruments, the College is exposed to risk that the counterparties will fail to meet their contractual obligation. To mitigate the counterparty risk, the College only enters into contracts with selected major financial institutions based upon their credit ratings and other factors, and continually assesses the creditworthiness of counterparties. At June 30, 2012 and 2011, all of the counterparties to the College's interest rate swaps had investment grade ratings. To date, all counterparties have performed in accordance with their contractual obligations.

### *Note 9 - Net Assets and Endowment Matters*

#### *Unrestricted Net Assets*

Unrestricted net assets are comprised of the following:

**Operating** – Discretionary funds available for carrying on the operating activities of the College, including certain property and equipment.

**Board-designated** – Funds set aside by the Board of Trustees for specific purposes.

	<i>2012</i>	<i>2011</i>
Operating	\$ 7,408	\$ 9,183
Board-designated - facilities renewal and replacement fund	3,104	2,592
Board-designated - capital reserve fund	<u>1,980</u>	<u>1,394</u>
	<u>\$ 12,492</u>	<u>\$ 13,169</u>

The facilities renewal and replacement fund is a Board-designated quasi-endowment fund, which is used by the College to set aside funding for future capital renewals and replacements.

The capital reserve fund has a short-term focus, and was established by the Board of Trustees in 2011 in order to fund capital-related needs in 2012 through 2014.

# FRANKLIN W. OLIN COLLEGE OF ENGINEERING, INC.

## *Notes to Financial Statements* (in thousands)

### *Note 9 - Net Assets and Endowment Matters (Continued)*

#### *Temporarily Restricted Net Assets*

Temporarily restricted net assets are comprised of the following:

***Temporarily restricted portion of the Olin Endowment*** - The funding received from the F.W. Olin Foundation under the Agreement (see Note 1), plus accumulated unspent interest and dividend income and realized and unrealized investment gains and losses.

***Purpose restricted*** - Amounts received with donor restrictions which have not yet been expended for their designated purposes.

***Accumulated income/gains on permanently restricted investments*** - In accordance with U.S. generally accepted accounting principles and Massachusetts state law, these amounts represent unappropriated income and gains on permanently restricted endowment investments.

***Time restricted*** - Investment in property and equipment (to be released over time), plus certain promises to give, expected to be collected in future years.

	<i>2012</i>	<i>2011</i>
Temporarily restricted portion of the Olin Endowment	\$ 185,145	\$ 226,383
Purpose restricted	2,085	1,711
Accumulated income/gains on permanently restricted investments	179	348
Time restricted	68,527	72,527
	<b>\$ 255,936</b>	<b>\$ 300,969</b>

#### *Permanently Restricted Net Assets*

Permanently restricted net assets are comprised of amounts restricted by donors against any expenditure of principal. Substantially all the income earned on principal may be used for general or donor restricted purposes and is recorded in unrestricted net assets or temporarily restricted net assets, as appropriate.

**FRANKLIN W. OLIN COLLEGE OF ENGINEERING, INC.**

*Notes to Financial Statements*  
(in thousands)

*Note 9 - Net Assets and Endowment Matters (Continued)*

*Permanently Restricted Net Assets (Continued)*

Permanently restricted net assets consisted of the following at June 30:

	<i>2012</i>		<i>2011</i>
Endowment contributions whose income and net gains are restricted for the following purposes:			
Faculty chairs	\$ 1,752	\$	1,750
Library support	225		225
Scholarships	175		175
Permanently restricted portion of the Olin Endowment	99		90
Other	25		21
	<b>\$ 2,276</b>	\$	<b>2,261</b>

*Net Assets Released from Restrictions*

Net assets released from temporary donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of events specified by the donors or by the passage of time were as follows:

	<i>2012</i>		<i>2011</i>
Olin Endowment spending	\$ 18,750	\$	20,550
Depreciation of gifted plant and equipment	3,851		3,871
Transfer to capital reserve fund	1,468		1,394
Transfer to facilities renewal and replacement fund	-		321
Scholarships and financial aid	298		225
Interest rate agreements	10,077		(6,402)
Other	626		578
	<b>\$ 35,070</b>	\$	<b>20,537</b>

See Note 1 for additional discussion of the Olin Endowment. The amounts released for depreciation and interest rate agreements are non-cash releases and are excluded from the following table that outlines the endowment asset activity.

**FRANKLIN W. OLIN COLLEGE OF ENGINEERING, INC.**

*Notes to Financial Statements*  
(in thousands)

*Note 9 - Net Assets and Endowment Matters (Continued)*

	<i>Unrestricted Net Assets</i>	<i>Temporarily Restricted Net Assets</i>	<i>Permanently Restricted Net Assets</i>	<i>Total</i>
<b>Endowment assets and those functioning as endowment assets at July 1, 2010</b>	<b>\$ 1,911</b>	<b>\$ 331,482</b>	<b>\$ 2,165</b>	<b>\$ 335,558</b>
Gifts and additions	-	-	96	96
Investment returns:				
Interest and dividends, net of investment expenses	35	5,274	-	5,309
Net realized and unrealized gains (losses)	315	49,778	-	50,093
Total investment returns	350	55,052	-	55,402
Expenditures for operations	-	(21,991)	-	(21,991)
Reclassifications:				
Reclassification for endowment losses exceeding corpus	10	(10)	-	-
Reclassification to facilities renewal and replacement fund	321	(321)	-	-
Total reclassifications	331	(331)	-	-
<b>Endowment assets and those functioning as endowment assets at June 30, 2011</b>	<b>2,592</b>	<b>364,212</b>	<b>2,261</b>	<b>369,065</b>
Gifts and additions	-	-	14	14
Investment returns:				
Interest and dividends, net of investment expenses	38	4,257	-	4,295
Net realized and unrealized gains (losses)	(133)	(15,365)	-	(15,498)
Total investment returns	(95)	(11,108)	-	(11,203)
Expenditures for operations	-	(20,271)	-	(20,271)
Reclassifications:				
Reclassification to facilities renewal and replacement fund from capital reserve fund	607	-	-	607
Total reclassifications	607	-	-	607
<b>Endowment assets and those functioning as endowment assets at June 30, 2012</b>	<b>\$ 3,104</b>	<b>\$ 332,833</b>	<b>\$ 2,275</b>	<b>\$ 338,212</b>

# FRANKLIN W. OLIN COLLEGE OF ENGINEERING, INC.

## *Notes to Financial Statements* (in thousands)

### *Note 9 - Net Assets and Endowment Matters (Continued)*

All unrestricted endowment assets as of June 30, 2012 and 2011 represent Board-designated endowment funds in the facilities renewal and replacement fund.

#### *Interpretation of Relevant Law and Spending Policy*

The College classifies as permanently restricted net assets: (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the College in a manner consistent with the standard of prudence prescribed by state law.

Distributions from long-term investments are made using the total return method. Under the total return method, distributions consist of interest, dividends, realized and unrealized gains.

State law allows the Board of Trustees to appropriate a percentage of net asset appreciation as is prudent considering the College's long- and short-term needs, present and anticipated financial requirements, and expected total return on investments, price level trends, and general economic conditions. The College's endowment spending policy is computed based on the average market value of the funds invested as endowment for the previous twelve quarters, through December 31 of the prior year. The Endowment Grant Agreement stipulates that the cash basis endowment spending rate may generally not exceed 6% of the Olin Endowment. Endowment spending beyond this 6% limit requires affirmative Board appropriation. The cash basis endowment spending rate was 5.6% and 5.4% for the years ended June 30, 2012 and 2011, respectively. Excluding internal transfers to Board-designated funds, the cash basis endowment spending rate was 5.3% and 5.0% for the years ended June 30, 2012 and 2011, respectively. Accrued draws in excess of 6% are permitted without Board approval.

#### *Funds with Deficiencies*

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor requires the College to retain as a fund of perpetual duration. In accordance with GAAP, deficiencies of this nature that are reported in unrestricted net assets. These deficiencies resulted from unfavorable market fluctuations. There were no funds with deficiencies as of June 30, 2012 or 2011.

# FRANKLIN W. OLIN COLLEGE OF ENGINEERING, INC.

## *Notes to Financial Statements* (in thousands)

### *Note 9 - Net Assets and Endowment Matters (Continued)*

#### *Return Objectives and Risk Parameters*

The College's investment portfolio is managed to provide for the long-term support of the College. Accordingly, these funds are managed with disciplined longer-term investment objectives and strategies designed to meet cash flow and spending requirements. Management of the assets is designed to attain the maximum total return consistent with acceptable and agreed upon levels of risk. On an annualized, net-of-fees basis, the return of the total endowment portfolio over the long-term is expected to equal or exceed the spending rate plus inflation.

#### *Strategies Employed for Achieving Objectives*

To satisfy its long-term rate-of-return objectives, the College relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The College targets an asset allocation strategy wherein assets are diversified among several asset classes. The pursuit of maximizing total return is tempered by the need to minimize the volatility of returns and preserve capital. As such, the College seeks broad diversification among assets having different characteristics with the intent to endure lower relative performance in strong markets in exchange for greater downside protection in weak markets.

### *Note 10 - Commitments and Contingencies*

Various legal cases arise in the normal course of the College's operations. The College believes that there are currently no outstanding cases which would have a material adverse effect on the financial position of the College.

All funds expended by the College in connection with government grants are subject to review or audit by governmental agencies. There were no reviews or audits in process by governmental agencies as of June 30, 2012.

The College has long-term employment agreements with certain faculty and staff that stipulate a variety of business terms typical in the education sector.

The College outsources services in connection with its dining, facilities management, and public safety activities under long-term contracts with suppliers. Management believes these arrangements are under commercially reasonable terms.